25X1A 25X1A

January 14, 1964

25X1A

Fort Davis Station Washington, D. C.

25X1A

Attentions Subject: Reference: 25X1A

STEREOSCOPE Telephone Call 1/10/64

Gentlemen:

As requested, I have enclosed a fixed price cost breakdown for one Stereoscope. A technical description of the instru- 25X1A (1)ment is now being prepared and will be forwarded separately.

Regarding the price change from that quoted May 24, 1963, the following information is submitted for your reference.

- The estimate was originally prepared with information only in the form of a technical proposal available. This estimate has proven to be inaccurate. The current estimate is based on completion of the instrument development through design.
- The instrument includes features not previously anticipated e.g. (Scanning stand, 4X relay now includes fecus provision to compensate for lack of flatness of film stage).
- The number of special parts is greater than originally anticipated.
- The tolerances of manufacture have been tightened to insure optimum performance.
- As a result of a recent audit, manufacturing overhead is now 205% versus 185% which was previously quoted.

As stated in the quotation dated 12/30/63 delivery can be made 16 weeks after receipt of your order. To assist you in obtaining early delivery I will proceed with the order on your verbal approval,

Declass Review by WHWAd TOOD follow within 15 days.

Group 1 exchided from adjumatic Very truly yours,

25X1A

ocwalitading 30" declassification RHT: bp



Analytical & Photogrammetric Instrument Sales

